

Management Report
for
City of Wayzata, Minnesota
December 31, 2017

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PRINCIPALS

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To the City Council and Management
City of Wayzata, Minnesota

We have prepared this management report in conjunction with our audit of the City of Wayzata, Minnesota's (the City) financial statements for the year ended December 31, 2017. We have organized this report into the following sections:

- Audit Summary
- Governmental Funds Overview
- Enterprise Funds Overview
- Government-Wide Financial Statements
- Legislative Updates
- Accounting and Auditing Updates

We would be pleased to further discuss any of the information contained in this report or any other concerns that you would like us to address. We would also like to express our thanks for the courtesy and assistance extended to us during the course of our audit.

The purpose of this report is solely to provide those charged with governance of the City, management, and those who have responsibility for oversight of the financial reporting process comments resulting from our audit process and information relevant to city finances in Minnesota. Accordingly, this report is not suitable for any other purpose.

Malloy, Montague, Karnowski, Radosevich & Co., P.A.

Minneapolis, Minnesota
April 26, 2018

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AUDIT SUMMARY

The following is a summary of our audit work, key conclusions, and other information that we consider important or that is required to be communicated to the City Council, administration, or those charged with governance of the City.

OUR RESPONSIBILITY UNDER AUDITING STANDARDS GENERALLY ACCEPTED IN THE UNITED STATES OF AMERICA AND *GOVERNMENT AUDITING STANDARDS*

We have audited the financial statements of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, and the aggregate remaining fund information of the City as of and for the year ended December 31, 2017, and the related notes to the financial statements. Professional standards require that we provide you with information about our responsibilities under auditing standards generally accepted in the United States of America and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information to you verbally and in our audit engagement letter. Professional standards also require that we communicate the following information related to our audit.

PLANNED SCOPE AND TIMING OF THE AUDIT

We performed the audit according to the planned scope and timing previously discussed and coordinated in order to obtain sufficient audit evidence and complete an effective audit.

AUDIT OPINION AND FINDINGS

Based on our audit of the City's financial statements for the year ended December 31, 2017:

- We have issued an unmodified opinion on the City's basic financial statements.
- We reported one matter involving the City's internal control over financial reporting that we consider to be a significant deficiency. Due to the limited size of the City's finance department staff, the City has limited segregation of duties in certain areas.
- The results of our testing disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.
- We reported no findings based on our testing of the City's compliance with Minnesota laws and regulations.

SIGNIFICANT ACCOUNTING POLICIES

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the City are described in Note 1 of the notes to basic financial statements.

No new accounting policies were adopted and the application of existing policies was not changed during the year ended December 31, 2017, however, the City implemented the following governmental accounting standards during the fiscal year:

- Governmental Accounting Standards Board (GASB) Statement No. 79, *Certain External Investment Pools and Pool Participants*, which enhanced disclosures regarding investments.
- GASB Statement No. 82, *Pension Issues, an amendment of GASB Statements No. 67, No. 68, and No. 73*, which addressed certain issues related to pension reporting and disclosures.

We noted no transactions entered into by the City during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

ACCOUNTING ESTIMATES AND MANAGEMENT JUDGMENTS

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

- The City has recorded liabilities and activity for other post-employment benefits (OPEB) and pension benefits. These obligations are calculated using actuarial methodologies described in GASB Statement Nos. 45 and 68. These actuarial calculations include significant assumptions, including projected changes, healthcare insurance costs, investment returns, retirement ages, proportionate share, and employee turnover.
- The depreciation of capital assets involves estimates pertaining to useful lives.

We evaluated the key factors and assumptions used by management to develop these estimates in determining that they are reasonable in relation to the basic financial statements taken as a whole.

The financial statement disclosures are neutral, consistent, and clear.

CORRECTED AND UNCORRECTED MISSTATEMENTS

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. Where applicable, management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management, when applicable, were material, either individually or in the aggregate, to each opinion unit's financial statements taken as a whole.

DIFFICULTIES ENCOUNTERED IN PERFORMING THE AUDIT

We encountered no significant difficulties in dealing with management in performing and completing our audit.

DISAGREEMENTS WITH MANAGEMENT

For purposes of this report, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

MANAGEMENT REPRESENTATIONS

We have requested certain representations from management that are included in the management representation letter dated April 26, 2018.

MANAGEMENT CONSULTATIONS WITH OTHER INDEPENDENT ACCOUNTANTS

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the City's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

OTHER AUDIT FINDINGS OR ISSUES

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the City's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

OTHER MATTERS

We applied certain limited procedures to the management's discussion and analysis and the pension and OPEB-related required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

We were engaged to report on the combining and individual fund financial statements and schedules accompanying the financial statements, which are not RSI. With respect to the combining and individual fund financial statements and schedules, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

We were not engaged to report on the introductory section and supplementary information, which accompany the financial statements but are not RSI. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

GOVERNMENTAL FUNDS OVERVIEW

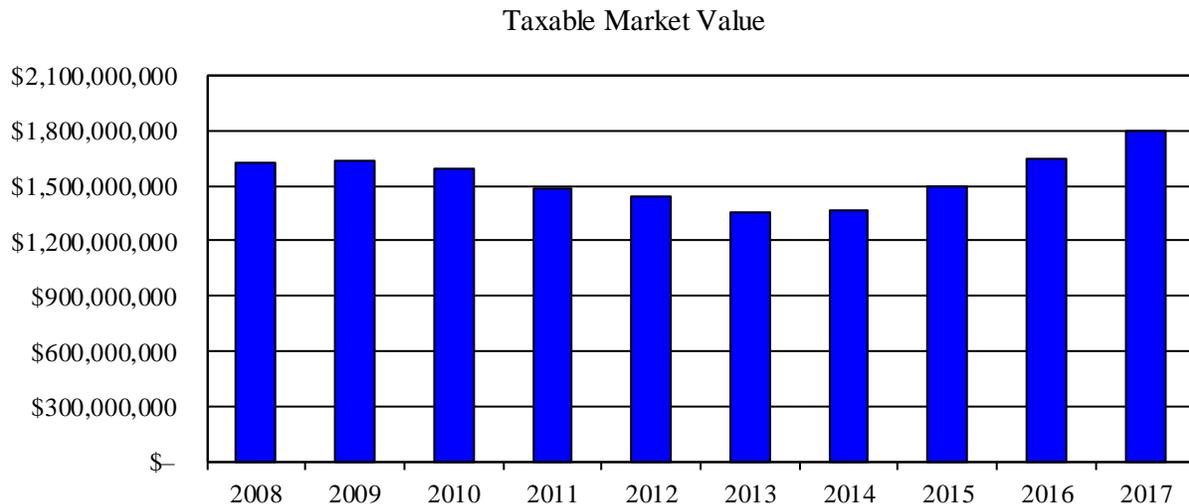
This section of the report provides you with an overview of the financial trends and activities of the City's governmental funds, which includes the General, special revenue, debt service, and capital project funds. These funds are used to account for the basic services the City provides to all of its citizens, which are financed primarily with property taxes. The governmental fund information in the City's financial statements focuses on budgetary compliance and the sufficiency of each governmental fund's current assets to finance its current liabilities.

PROPERTY TAXES

Minnesota cities rely heavily on local property tax levies to support their governmental fund activities. For the 2016 fiscal year, local ad valorem property tax levies provided 39.8 percent of the total governmental fund revenues for cities over 2,500 in population, and 36.4 percent for cities under 2,500 in population.

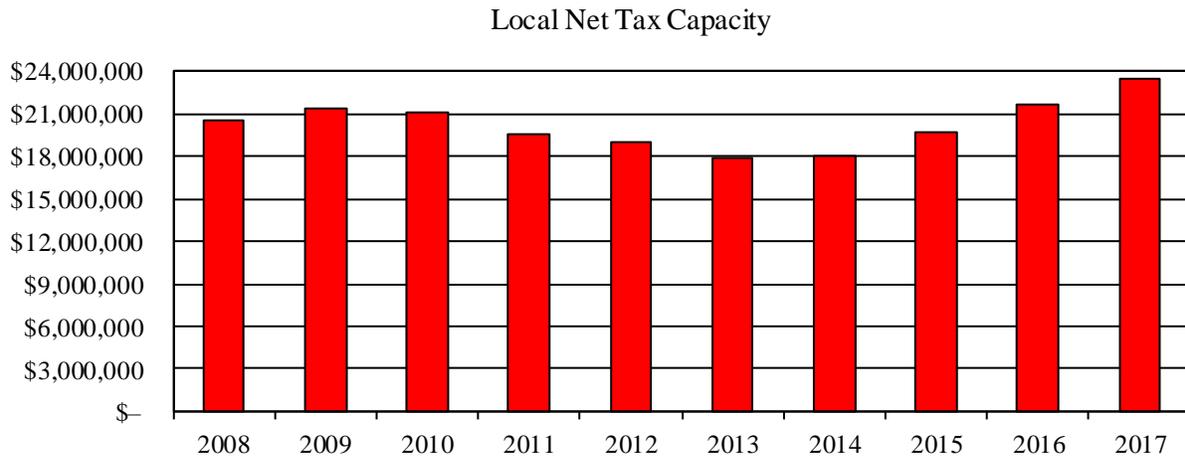
The total market value of property in Minnesota cities increased about 5.6 percent for the 2017 levy year, which followed an increase of 5.7 percent for levy year 2016. The market values used for levying property taxes are based on the previous fiscal year (e.g., market values for taxes levied in 2017 were based on assessed values as of January 1, 2016), so the trend of change in these market values lags somewhat behind the housing market and economy in general.

The City's taxable market value increased 9.9 percent for taxes payable in 2016 and 9.1 percent for taxes payable in 2017. The following graph shows the City's changes in taxable market value over the past 10 years:



Tax capacity is considered the actual base available for taxation. It is calculated by applying the state’s property classification system to each property’s market value. Each property classification, such as commercial or residential, has a different calculation and uses different rates. Consequently, a city’s total tax capacity will change at a different rate than its total market value, as tax capacity is affected by the proportion of the City’s tax base that is in each property classification from year-to-year, as well as legislative changes to tax rates. The City’s tax capacity increased 9.6 percent and 8.8 percent for taxes payable in 2016 and 2017, respectively.

The following graph shows the City’s change in tax capacities over the past 10 years:



The following table presents the average tax rates applied to city residents for each of the last three levy years, along with comparative state-wide and metro area average rates from the two most recent years for which the information is available:

	Rates Expressed as a Percentage of Net Tax Capacity						
	All Cities State-Wide		Seven-County Metro Area		City of Wayzata		
	2015	2016	2015	2016	2015	2016	2017
Average tax rate							
City	46.9	46.5	43.4	43.0	25.7	24.7	23.4
County	44.7	44.1	42.9	42.3	46.4	45.4	44.1
School	27.1	27.5	28.3	28.6	26.2	26.1	26.3
Special taxing	6.9	6.9	8.8	8.7	11.5	11.3	11.1
Total	<u>125.6</u>	<u>125.0</u>	<u>123.4</u>	<u>122.6</u>	<u>109.8</u>	<u>107.4</u>	<u>104.8</u>

Note: State-wide and metro area average property tax rates are not available for 2017.

The City’s portion of the tax capacity rates for Wayzata residents has historically been well below the average for Minnesota cities state-wide and for cities in the seven-county metro area. This is due to the City’s relatively low annual tax levies, coupled with its high property values and strong commercial tax base.

GOVERNMENTAL FUND BALANCES

The following table summarizes the changes in the fund balances of the City's governmental funds during the year ended December 31, 2017, presented both by fund balance classification and by fund:

Governmental Funds Change in Fund Balance			
	Fund Balance as of December 31,		Increase (Decrease)
	<u>2017</u>	<u>2016</u>	
Fund balances of governmental funds			
Total by classification			
Nonspendable	\$ 874,532	\$ -	\$ 874,532
Restricted	964,295	8,576,098	(7,611,803)
Committed	163,572	240,981	(77,409)
Assigned	7,051,958	6,593,308	458,650
Unassigned	<u>3,110,253</u>	<u>2,559,399</u>	<u>550,854</u>
Total – governmental funds	<u>\$ 12,164,610</u>	<u>\$ 17,969,786</u>	<u>\$ (5,805,176)</u>
Total by fund			
General	\$ 4,258,409	\$ 2,835,183	\$ 1,423,226
Debt Service	513,868	555,341	(41,473)
Internally Financed Capital Project	283,877	7,956,204	(7,672,327)
Nonmajor funds	<u>7,108,456</u>	<u>6,623,058</u>	<u>485,398</u>
Total – governmental funds	<u>\$ 12,164,610</u>	<u>\$ 17,969,786</u>	<u>\$ (5,805,176)</u>

In total, the fund balances of the City's governmental funds decreased \$5,805,176 during the year ended December 31, 2017. The main reason for the decrease was the spend down of the proceeds from the City's \$7,725,000 General Obligation Tax Increment Bonds of 2016 for the construction of the downtown parking ramp in the City's Internally Financed Capital Project Fund. This was partially offset by a contribution of \$1,760,500 from the City's Housing and Redevelopment Authority (HRA) Widsten Tax Increment Fund to reimburse various city funds for ramp construction costs incurred in 2015 and 2016, of which \$1,461,214 was received by the governmental funds shown above.

GOVERNMENTAL FUNDS REVENUE AND EXPENDITURES

The following table presents the per capita revenue of the City's governmental funds for the past three years, along with state-wide averages for cities with comparable populations.

We have included the most recent comparative state-wide averages available from the Office of the State Auditor to provide a benchmark for interpreting the City's data. The amounts received from the typical major sources of governmental fund revenue will naturally vary between cities based on factors such as a city's stage of development, location, size and density of its population, property values, services it provides, and other attributes. It will also differ from year-to-year due to the effect of inflation and changes in its operation. Also, certain data on these tables may be classified differently than how they appear in the City's financial statements in order to be more comparable to the state-wide information, particularly in separating capital expenditures from current expenditures.

We have designed this section of our management report using per capita data in order to better identify unique or unusual trends and activities of the City. We intend for this type of comparative and trend information to complement, rather than duplicate, information in the management's discussion and analysis. An inherent difficulty in presenting per capita information is the accuracy of the population count, which for most years is based on estimates.

The per capita information presented in this report excludes the Wayzata HRA, the City's discretely presented component unit.

Governmental Funds Revenue per Capita					
With State-Wide Averages for Population Class					
Year	State-Wide		City of Wayzata		
	2015	2016	2015	2016	2017
Population	2,500-10,000	2,500-10,000	4,564	4,678	4,678
Property taxes	\$ 443	\$ 460	\$ 946	\$ 980	\$ 1,001
Tax increments	26	26	-	-	-
Franchise and other taxes	33	35	32	32	33
Special assessments	59	59	57	55	54
Licenses and permits	31	35	182	203	164
Intergovernmental revenues	285	313	54	159	452
Charges for services	110	110	284	257	227
Other	69	91	332	87	110
Total revenue	\$ 1,056	\$ 1,129	\$ 1,887	\$ 1,773	\$ 2,041

The City's total governmental funds revenue for 2017 was \$9,542,507, an increase of \$1,250,918 (15.1 percent) from the previous year. On a per capita basis, revenue for 2017 increased \$268 from the prior year. The majority of the increase was in intergovernmental revenues, which were \$293 per capita higher than the previous year due to the \$1,461,214 contribution from the HRA Widsten Tax Increment Fund.

The expenditures of governmental funds will also vary from state-wide averages and from year-to-year, based on the City’s circumstances. Expenditures are classified into three types as follows:

- **Current** – These are typically the general operating-type expenditures occurring on an annual basis, and are primarily funded by general sources such as taxes and intergovernmental revenues.
- **Capital Outlay and Construction** – These expenditures do not occur on a consistent basis, more typically fluctuating significantly from year-to-year. Many of these expenditures are project-oriented, which are often funded by specific sources that have benefited from the expenditure, such as special assessment improvement projects.
- **Debt Service** – Although the expenditures for debt service may be relatively consistent over the term of the respective debt, the funding source is the important factor. Some debt may be repaid through specific sources, such as special assessments or redevelopment funding, while other debt may be repaid with general property taxes.

The City’s expenditures per capita of its governmental funds for the past three years, together with state-wide averages for cities with comparable populations, are presented in the following table:

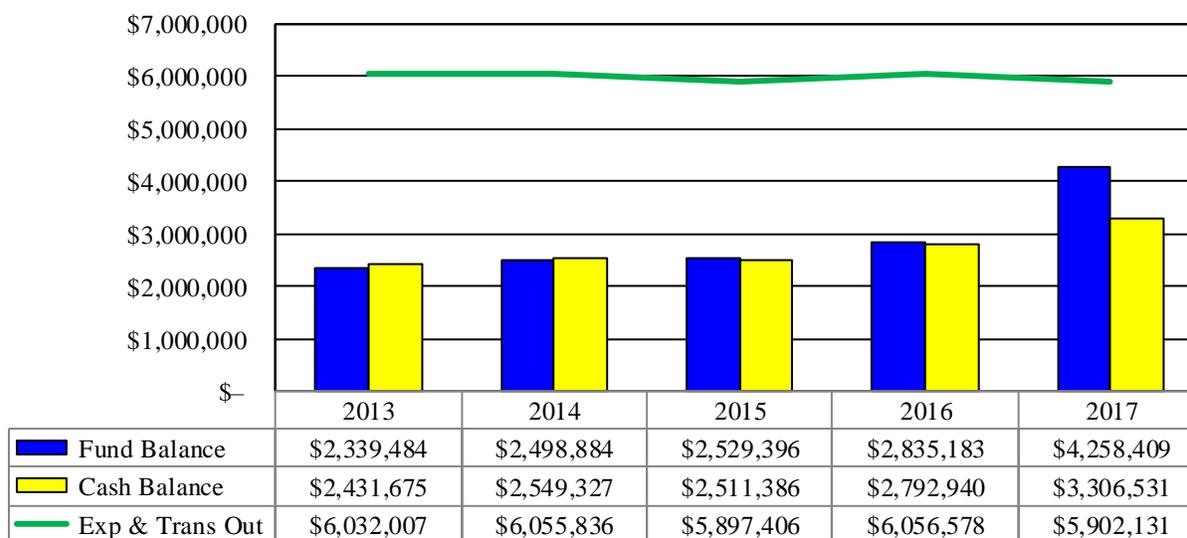
Governmental Funds Expenditures per Capita With State-Wide Averages for Population Class					
Year	State-Wide		City of Wayzata		
	2015	2016	2015	2016	2017
Population	2,500–10,000	2,500–10,000	4,564	4,678	4,678
Current					
General government	\$ 134	\$ 145	\$ 286	\$ 277	\$ 385
Public safety	255	263	467	471	483
Public works	119	126	155	167	150
Culture and recreation	88	93	152	206	155
All other	64	74	37	32	61
	<u>660</u>	<u>701</u>	<u>1,097</u>	<u>1,153</u>	<u>1,234</u>
Capital outlay and construction	372	381	909	869	2,092
Debt service					
Principal	181	196	68	67	69
Interest and fiscal	51	48	31	41	55
	<u>232</u>	<u>244</u>	<u>99</u>	<u>108</u>	<u>124</u>
Total expenditures	<u>\$ 1,264</u>	<u>\$ 1,326</u>	<u>\$ 2,105</u>	<u>\$ 2,130</u>	<u>\$ 3,450</u>

The City’s total governmental fund expenditures for 2017 were \$16,141,897, an increase of \$6,177,075 (62.0 percent) from the prior year, or \$1,320 per capita. The majority of this increase was in capital outlay, which was \$1,223 per capita higher than last year, primarily due to the completion of the parking ramp. Current expenditures for 2017 were \$81 per capita higher than the previous year. General government expenditures increased \$108 per capita, mainly due to contracted services related to a new “monopole” cell tower.

GENERAL FUND

The City's General Fund accounts for the financial activity of the basic services provided to the community. The primary services included within this fund are the administration of the municipal operation, police, and fire protection, building inspection, streets and highway maintenance, and culture and recreation. The graph below illustrates the change in the General Fund financial position over the last five years. We have also included a line representing annual expenditures and transfers out to reflect the change in the size of the General Fund operation over the same period.

General Fund Financial Position
Year Ended December 31,

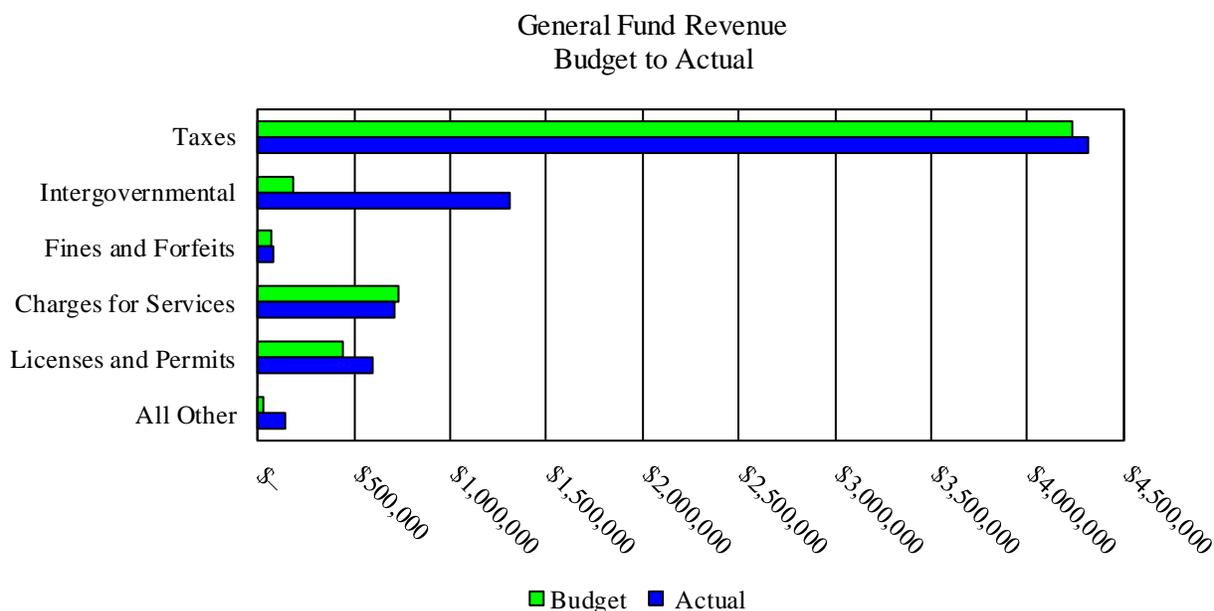


The City's General Fund cash and investments balance at December 31, 2017 was \$3,306,531, an increase of \$513,591 from the previous year. Total fund balance at year-end was \$4,258,409, which was an increase of \$1,423,226 from the prior year, as compared to a break-even budget. The unassigned portion of fund balance was \$3,117,038 at year-end, which represents 52.8 percent of the City's annual General Fund expenditures and transfers out based on 2017 levels, up from 42.3 percent at the end of the previous year.

The City has generally been able to maintain healthy cash and fund balance levels as the volume of financial activity has grown. This is an important factor because a government, like any organization, requires a certain amount of equity to operate. A healthy financial position allows the City to avoid volatility in tax rates; helps minimize the impact of state funding changes; allows for the adequate and consistent funding of services, repairs, and unexpected costs; and is a factor in determining the City's bond rating and resulting interest costs. Maintaining an adequate fund balance has become increasingly important given the fluctuations in state funding for cities in recent years.

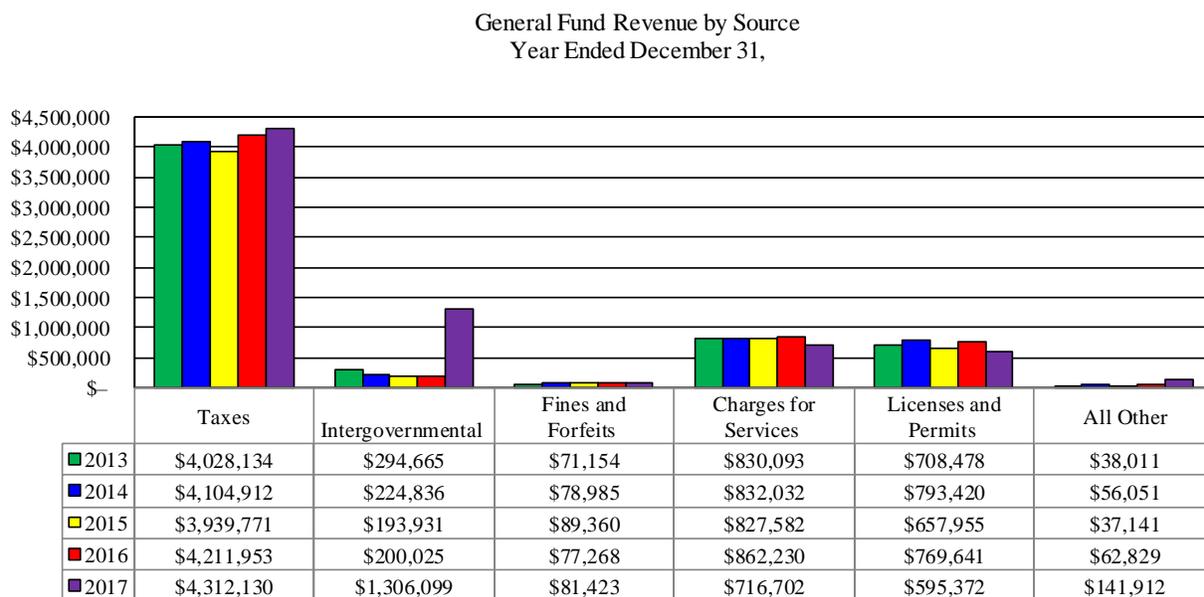
A trend that is typical to Minnesota local governments, especially the General Fund of cities, is the unusual cash flow experienced throughout the year. The City's General Fund cash disbursements are made fairly evenly during the year other than the impact of seasonal services such as snowplowing, street maintenance, and park activities. Cash receipts of the General Fund are quite a different story. Property taxes comprise about 59 percent of the fund's total annual revenue. Approximately half of these revenues are received by the City at mid-year and the rest at year-end. Consequently, the City needs to have adequate cash reserves to finance its everyday operations between these payments.

The following chart reflects the City's General Fund revenue sources for 2017 compared to budget:



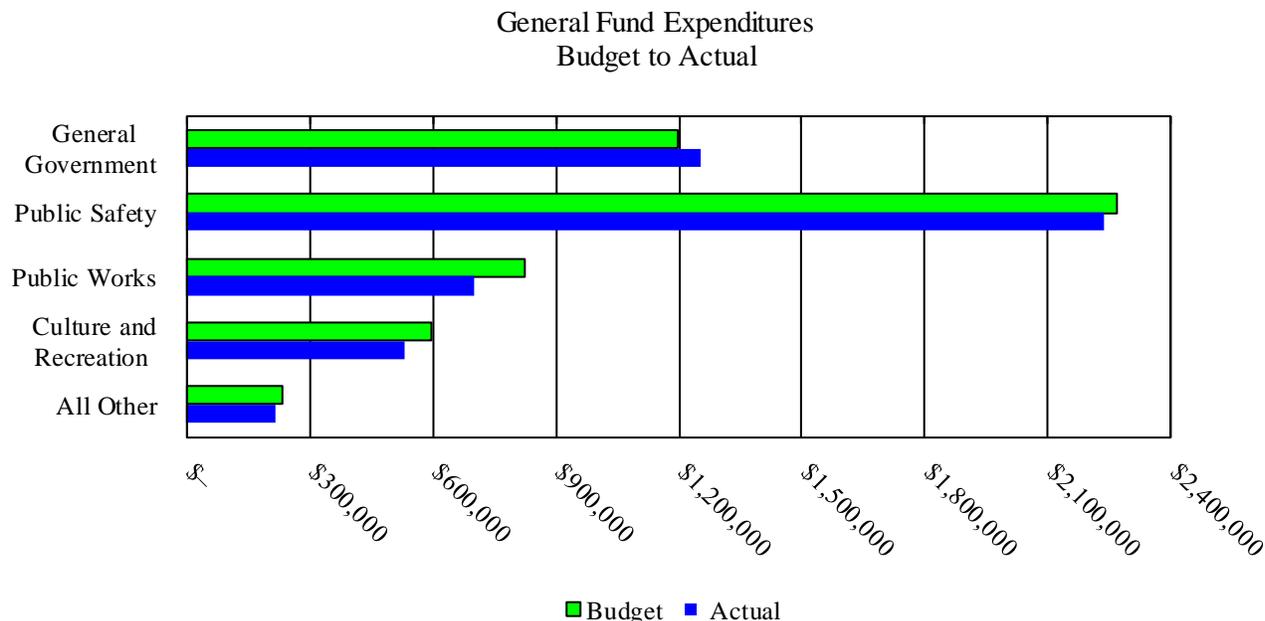
General Fund revenue for 2017 totaled \$7,153,638, which was \$1,445,734 (25.3 percent) higher than budget. Tax revenue exceeded budget by \$74,914 due to excess tax increments received. Intergovernmental revenue was \$1,116,499 higher than budget due to the reimbursement received from the HRA Widsten Tax Increment Fund. Licenses and permits were \$156,997 higher than projected, as building, heating, and plumbing permits were much higher than the City's conservative budget.

The following graph presents the City's General Fund revenues by source for the last five years. The graph reflects the City's reliance on property taxes and other local sources of revenue.



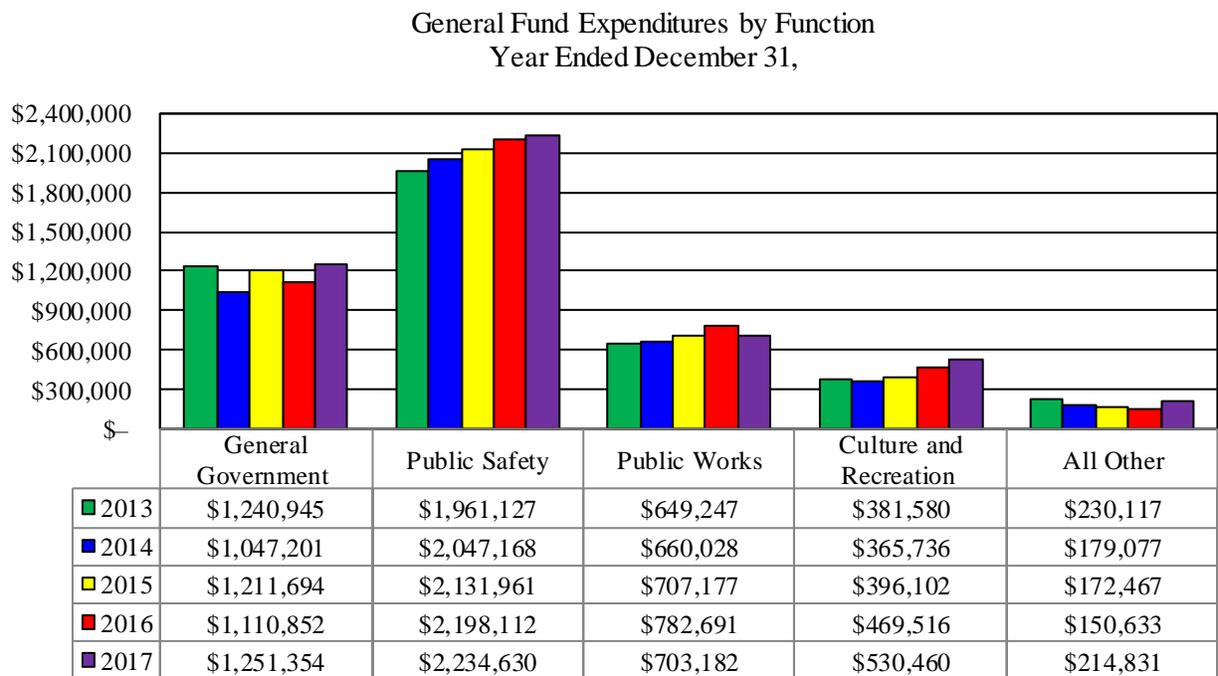
Total General Fund revenues increased \$969,692 (16.9 percent) from the previous year. Revenue from taxes increased \$100,177 from the prior year due to revenue from excess tax increments. The \$1,106,074 increase in intergovernmental revenue primarily reflects the contribution from the HRA Widsten Tax Increment Fund. Revenues from charges for services and licenses and permits were \$145,528 and \$174,269 lower than last year, respectively, due to a decline in development related fees and charges.

The following graph illustrates the components of General Fund spending for 2017 compared to budget:



Total General Fund expenditures for 2017 were \$4,934,457, which was \$183,973 (3.6 percent) under budget. This variance was spread across several categories, with the largest savings in public works (\$122,092) due to lower than anticipated personnel costs for street maintenance and engineering, and culture and recreation (\$67,323) due to lower than budgeted park maintenance costs.

The following graph presents the City’s General Fund expenditures by function for the last five years:



Total General Fund expenditures were \$222,653 (4.8 percent) higher than the previous year. This increase was spread across various functions and was primarily due to increased personnel costs. General government expenditures were \$140,502 higher than the previous year, primarily as the result of higher personnel costs for administration and finance.

ENTERPRISE FUNDS OVERVIEW

The City maintains a number of enterprise funds to account for services the City provides that are financed primarily through fees charged to those utilizing the service. This section of the report provides you with an overview of the financial trends and activities of the City's enterprise funds, which include the Water, Sewer, Licensing, Liquor, Solid Waste, and Stormwater Funds.

ENTERPRISE FUNDS FINANCIAL POSITION

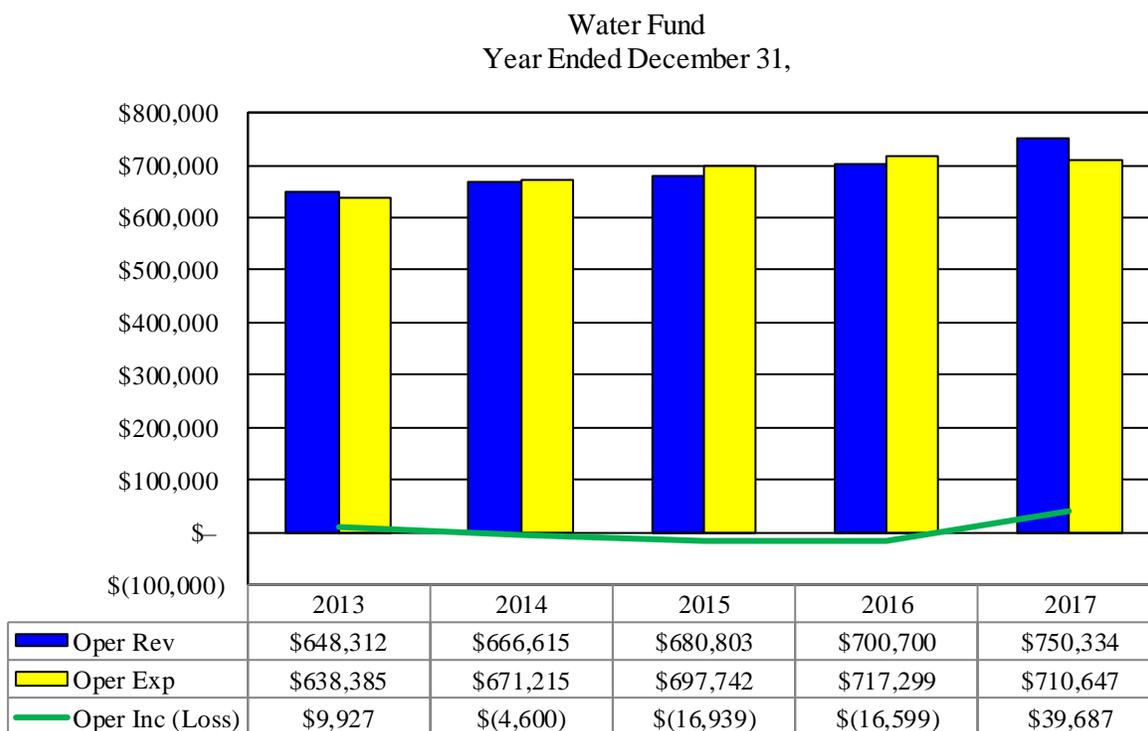
The following table summarizes the changes in the financial position of the City's enterprise funds during the year ended December 31, 2017, presented both by classification and by fund:

Enterprise Funds Change in Financial Position			
	Net Position as of December 31,		Increase (Decrease)
	<u>2017</u>	<u>2016</u>	
Net position of enterprise funds			
Total by classification			
Net investment in capital assets	\$ 13,227,983	\$ 13,229,599	\$ (1,616)
Restricted	1,630,101	1,726,709	(96,608)
Unrestricted	<u>3,544,687</u>	<u>3,241,811</u>	<u>302,876</u>
Total – enterprise funds	<u>\$ 18,402,771</u>	<u>\$ 18,198,119</u>	<u>\$ 204,652</u>
Total by fund			
Water	\$ 8,159,648	\$ 7,893,011	\$ 266,637
Sewer	3,943,469	3,974,928	(31,459)
Licensing	(144,756)	(42,802)	(101,954)
Liquor	1,497,888	1,537,269	(39,381)
Solid Waste	231,352	220,846	10,506
Stormwater	<u>4,715,170</u>	<u>4,614,867</u>	<u>100,303</u>
Total – enterprise funds	<u>\$ 18,402,771</u>	<u>\$ 18,198,119</u>	<u>\$ 204,652</u>

In total, the net position of the City's enterprise funds increased by \$204,652 during the year ended December 31, 2017, with the increase mainly in the Water and Stormwater funds.

WATER FUND

The following graph presents five years of operating results for the Water Fund:



The Water Fund ended 2017 with a total net position of \$8,159,648, which was an increase of \$266,637 from the prior year. The Water Fund had a net investment in capital assets of \$5,066,215, net position restricted for debt service of \$1,188,369, and unrestricted net position of \$1,905,064 at year-end.

Water Fund operating revenues for fiscal 2017 were \$750,334, an increase of \$49,634 (7.1 percent) from the prior year due to an increase in city water rates for 2017 of 3.0 percent and in increase in usage of approximately 4.3 percent.

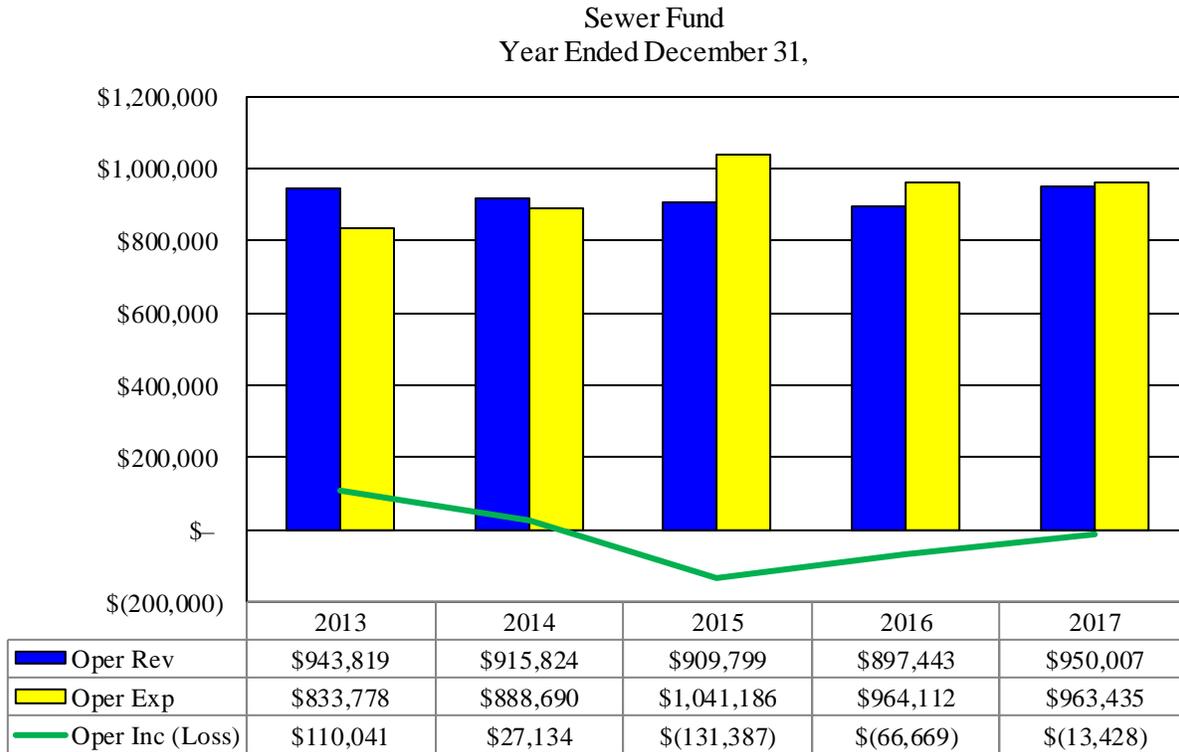
Operating expenses for 2017 were \$710,647, a decrease of \$6,652 (0.9 percent) from the previous year, mainly due to decreased maintenance and supply costs.

After nonoperating revenues and expenses (such as interest revenue, tower rental revenue, and interest expense), the Water Fund had a loss before contributions and transfers of \$41,361.

The Water Fund received capital contributions of \$45,136 from special assessments and access charges to finance the water portion of street improvement projects, \$299,286 from the HRA Widsten Tax Increment Fund for parking ramp costs, and \$22,876 in capital assets transferred from governmental activities. The Water Fund also transferred out \$34,300 to finance capital purchases and \$25,000 to support the General Fund.

SEWER FUND

The following graph presents five years of operating results for the Sewer Fund:



The Sewer Fund ended 2017 with a total net position of \$3,943,469, a decrease of \$31,459 from the prior year. The Sewer Fund had a net investment in capital assets of \$2,971,359, net position restricted for debt service of \$441,732, and unrestricted net position of \$530,378 at year-end.

Sewer Fund operating revenue for fiscal 2017 was \$950,007, an increase of \$52,564 (5.9 percent) from the prior year due to increases in both rates and usage (3.3 percent) compared to the previous year.

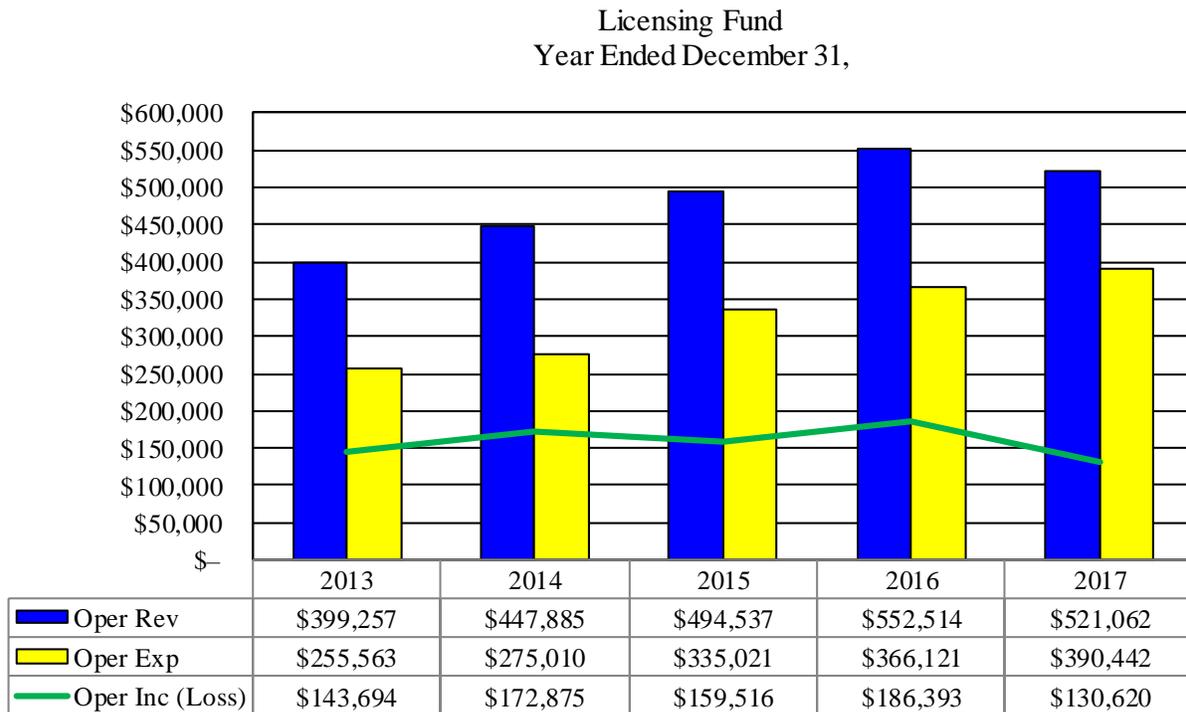
Operating expenses for 2017 were \$963,435, a decrease of \$677 (0.1 percent).

After nonoperating revenues and expenses, the Sewer Fund had a loss before contributions and transfers of \$17,550.

The Sewer Fund received \$34,215 of contributed capital from special assessments and access charges to finance the sewer portion of street improvement projects, and \$22,876 in capital assets transferred from governmental activities. The Sewer Fund also transferred out \$46,000 to finance capital purchases and \$25,000 to support the General Fund.

LICENSING FUND

The following graph presents five years of operating results for the Licensing Fund:



The Licensing Fund ended 2017 with an unrestricted deficit net position of (\$144,756), a decrease of \$101,954 from the prior year.

Licensing Fund operating revenues for 2017 were \$521,062, a decrease of \$31,452 (5.7 percent) from the prior year, mainly due to lower motor vehicle licensing revenue.

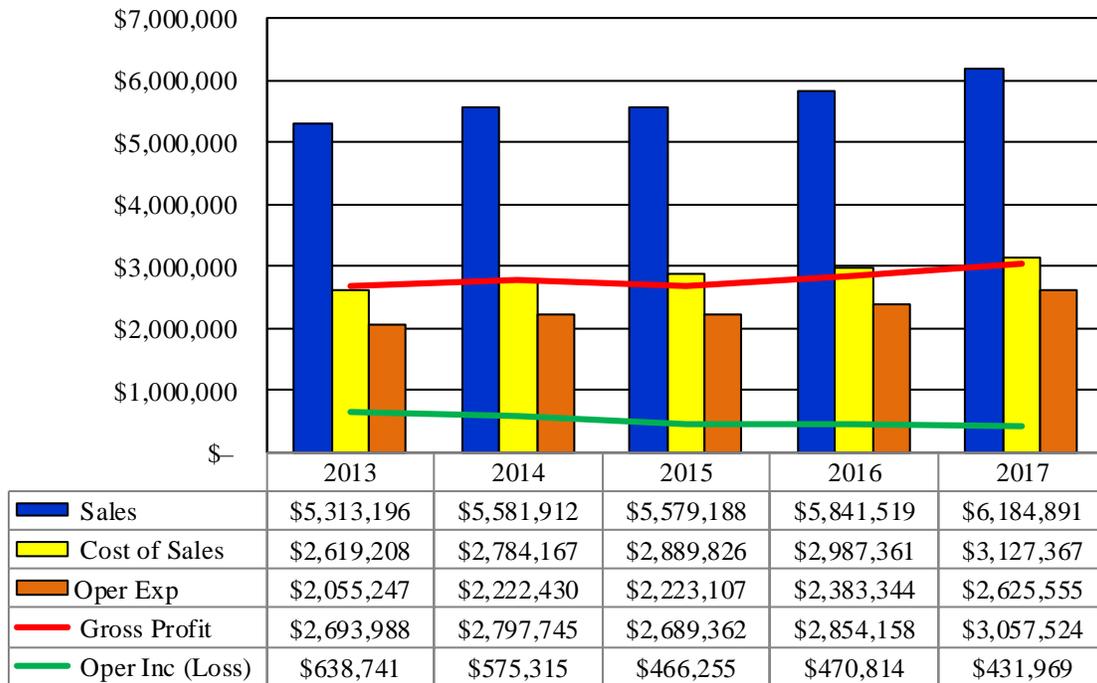
Operating expenses for 2017 were \$390,442, an increase of \$24,321 (6.6 percent) from last year, mainly due to an increase in personnel costs for overtime caused by problems with the Minnesota Licensing and Registration System.

The Licensing Fund transferred out \$204,800 to finance capital purchases and \$30,000 to support the General Fund.

LIQUOR FUND

The following graph presents five years of operating results for the Liquor Fund:

Liquor Fund
Year Ended December 31,



The Liquor Fund ended 2017 with a total net position of \$1,497,888, a decrease of \$39,381 from the prior year. The Liquor Fund's net investment in capital assets was \$1,261,796 at year-end, leaving unrestricted net position of \$236,092 at year-end.

Liquor Fund gross sales for 2017 were \$6,184,891, an increase of \$343,372 from the prior year. Gross sales for the liquor store increased \$84,726 (2.9 percent), while gross sales for the bar and restaurant side of the operation increased \$258,646 (8.8 percent). Gross profits for 2017 increased \$203,366 (7.1 percent) overall.

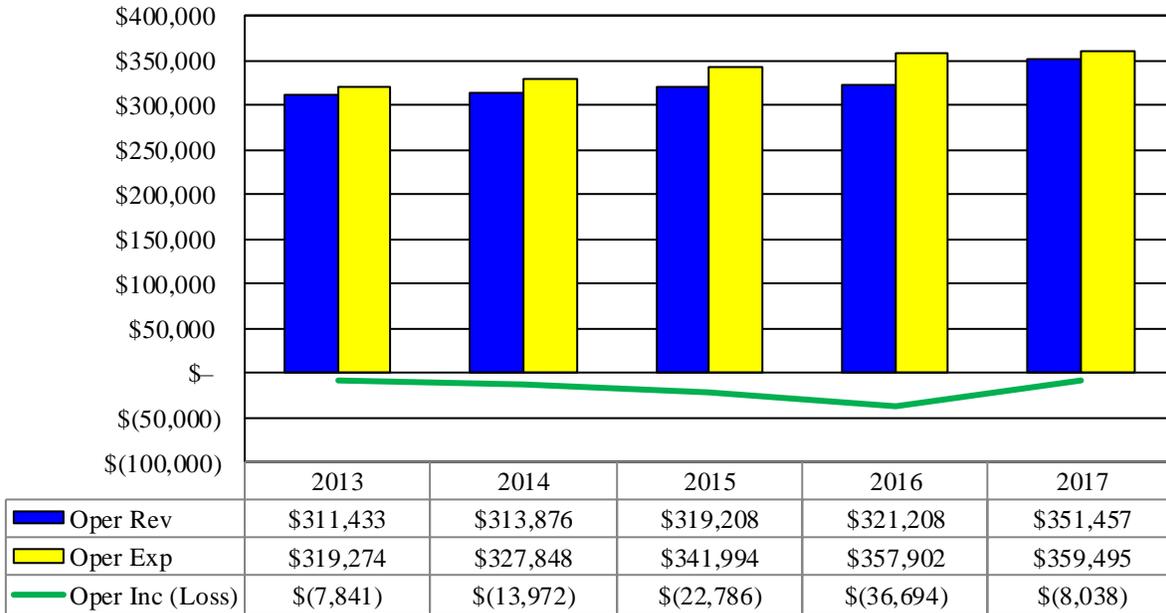
Operating expenses of \$2,625,555 represented an increase of \$242,211 (10.2 percent) from the prior year, mainly due to an increase of \$159,749 in salaries and benefits.

The Liquor Fund transferred out \$348,000 to finance capital purchases and \$30,000 to support the General Fund.

SOLID WASTE FUND

The following graph presents five years of operating results for the Solid Waste Fund:

Solid Waste Fund
Year Ended December 31,



The Solid Waste Fund ended 2017 with an unrestricted net position of \$231,352, an increase of \$10,506 from the prior year.

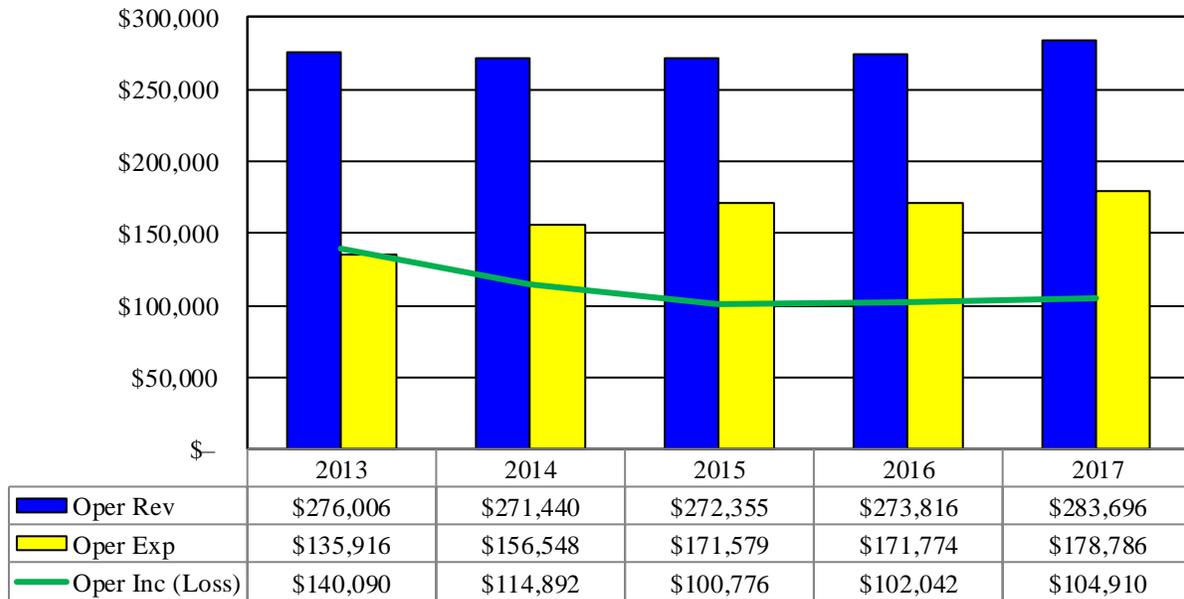
Operating revenues for 2017 were \$351,457, an increase of \$30,249 (9.4 percent) from last year, mainly due to customers increasing levels of service.

Operating expenses for 2017 were \$359,495, an increase of \$1,593 (0.4 percent) from the previous year.

STORMWATER FUND

The following graph presents five years of operating results for the Stormwater Fund:

Stormwater Fund
Year Ended December 31,



The Stormwater Fund ended 2017 with a total net position of \$4,715,170, an increase of \$100,303 from the prior year. The Stormwater Fund’s net investment in capital assets was \$3,928,613 at year-end, leaving an unrestricted net position of \$786,557.

Stormwater Fund operating revenue for 2017 was \$283,696, an increase of \$9,880 (3.6 percent) from last year due to a 3.0 percent increase in rates.

Operating expenses for 2017 were \$178,786, an increase of \$7,012 (4.1 percent) from last year.

GOVERNMENT-WIDE FINANCIAL STATEMENTS

In addition to fund-based information, the current reporting model for governmental entities also requires the inclusion of two government-wide financial statements designed to present a clear picture of the City as a single, unified entity. These government-wide financial statements provide information on the total cost of delivering services, including capital assets and long-term liabilities.

STATEMENT OF NET POSITION

The Statement of Net Position essentially tells you what your city owns and owes at a given point in time, the last day of the fiscal year. Theoretically, net position represents the resources the City has leftover to use for providing services after its debts are settled. However, those resources are not always in spendable form, or there may be restrictions on how some of those resources can be used. Therefore, net position is divided into three components: net investment in capital assets, restricted, and unrestricted.

The following table presents the City's components of net position as of December 31, 2017 and 2016:

	As of December 31,		Increase (Decrease)
	2017	2016	
Net position – primary government			
Governmental activities			
Net investment in capital assets	\$ 33,361,273	\$ 32,550,256	\$ 811,017
Restricted	2,910,672	3,085,974	(175,302)
Unrestricted	<u>7,700,153</u>	<u>5,813,827</u>	<u>1,886,326</u>
Total governmental activities	<u>43,972,098</u>	<u>41,450,057</u>	<u>2,522,041</u>
Business-type activities			
Net investment in capital assets	\$ 13,227,983	\$ 13,229,599	\$ (1,616)
Restricted	1,630,101	1,726,709	(96,608)
Unrestricted	<u>3,544,687</u>	<u>3,241,811</u>	<u>302,876</u>
Total business-type activities	<u>18,402,771</u>	<u>18,198,119</u>	<u>204,652</u>
Total net position – primary government	<u>\$ 62,374,869</u>	<u>\$ 59,648,176</u>	<u>\$ 2,726,693</u>
Net position – HRA component unit			
Net investment in capital assets	\$ 2,092,900	\$ 2,092,900	\$ –
Restricted	55,831	775,774	(719,943)
Unrestricted	<u>(1,247,788)</u>	<u>(60,275)</u>	<u>(1,187,513)</u>
Total net position – HRA component unit	<u>\$ 900,943</u>	<u>\$ 2,808,399</u>	<u>\$ (1,907,456)</u>

The City (excluding the HRA) ended 2017 with a combined total net position of \$62,374,869, an increase of \$2,726,693 from the prior year. About 92.5 percent of the increase was from governmental activities and 7.5 percent was from business-type activities. The City's net investment in capital assets increased \$809,401 between the governmental and business-type activities, mainly due to improvement projects financed in part through contributions and internal funding sources. The increases in the unrestricted net position of the both governmental and business-type activities were mainly due to the \$1,760,500 contribution received from the HRA Widsten Tax Increment Fund for parking ramp project costs.

The City's HRA discretely presented component unit ended of the current fiscal year with a total net position of \$900,943. The \$1,907,456 decrease in net position, along with the \$1,247,788 deficit unrestricted net position reported at year-end, were primarily attributable to the \$1,760,500 contribution to the primary government, which will be financed with future tax increment collections.

STATEMENT OF ACTIVITIES

The Statement of Activities tracks the City's yearly revenues and expenses, as well as any other transactions that increase or reduce total net positions. These amounts represent the full cost of providing services. The Statement of Activities provides a more comprehensive measure than just the amount of cash that changed hands, as reflected in the fund-based financial statements. This statement includes the cost of supplies used, depreciation of long-lived capital assets, and other accrual-based expenses.

The following table presents the change in net position of the City (primary government) and the HRA (discreetly presented component unit) for the year ended December 31, 2017:

	<u>Expenses</u>	<u>Program Revenues</u>	<u>Net Change Primary Government</u>	<u>Net Change Component Unit – HRA</u>
Primary government				
Governmental activities				
General government	\$ 1,955,808	\$ 637,439	\$ (1,318,369)	\$ –
Public safety	2,545,678	1,117,660	(1,428,018)	–
Public works	1,802,342	2,191,190	388,848	–
Culture and recreation	983,380	277,817	(705,563)	–
Interest on long-term debt	328,243	–	(328,243)	–
Business-type activities				
Water	925,596	1,169,621	244,025	–
Sewer	975,577	984,292	8,715	–
Licensing	390,442	521,155	130,713	–
Liquor	5,876,492	6,202,290	325,798	–
Solid Waste	359,495	367,359	7,864	–
Stormwater	178,786	283,715	104,929	–
Total – primary government	<u>\$ 16,321,839</u>	<u>\$ 13,752,538</u>	<u>(2,569,301)</u>	<u>–</u>
Component Unit – HRA	<u>\$ 4,464,314</u>	<u>\$ –</u>	<u>–</u>	<u>(4,464,314)</u>
General revenues				
Property taxes and tax increments			4,678,674	2,543,054
Franchise taxes			152,117	–
Unrestricted grants and contributions			61,361	13,804
Investment earnings			387,447	–
Other revenues			16,395	–
Total general revenues			<u>5,295,994</u>	<u>2,556,858</u>
Change in net position			<u>\$ 2,726,693</u>	<u>\$ (1,907,456)</u>

One of the goals of this statement is to provide a side-by-side comparison to illustrate the difference in the way governmental and business-type operations are financed. The table clearly illustrates the dependence of the City's governmental operations and those of the HRA on general revenues, such as property taxes, tax increments, and unrestricted grants. It also shows that, for the most part, the City's business-type activities are generating sufficient program revenues (service charges and program-specific grants) to cover expenses. This is critical given the current downward pressures on the general revenue sources.

LEGISLATIVE UPDATES

The 2017 legislative session began with a full agenda, which included adopting a fiscal year 2018–2019 biennial state budget. The February 2017, state budget forecast projected that the state General Fund would end the 2016–2017 biennium with a surplus of \$743 million, eliminating the need for budget cuts or transfers to balance the fund. However, the Legislature was expected to address several significant spending areas for which successful funding appropriations had not been passed in recent legislative sessions. The 2017 regular legislative session ended with four omnibus budget bills being vetoed, potentially leaving a number of these same areas without appropriations. After a three-day special session, the Governor and Legislature were able to agree on budget and appropriation bills addressing most of the state budgetary needs for the upcoming biennium, albeit not without several line item vetoes invoked by the Governor, including striking the appropriations for operating the House and Senate from the bills.

The following is a summary of recent legislation affecting Minnesota cities:

Omnibus Bonding Bill – The omnibus bonding bill authorizes financing for approximately \$1.1 billion in capital improvements. Included in the approved funding was \$255 million for transportation infrastructure, \$83 million for economic development, \$116 million for Public Financing Agency water infrastructure loans and grants to municipalities, and \$4 million for Metropolitan Council inflow and infiltration improvement grants to metro area cities.

Omnibus Transportation Bill – The omnibus transportation bill appropriates \$2.95 billion in fiscal 2018 and \$2.87 billion in fiscal 2019, for a wide variety of transportation related projects. Included in the appropriations are approximately \$191 million and \$198 million for municipal state aid street fund purposes in fiscal 2018 and fiscal 2019, respectively.

Property Tax Relief – The omnibus tax bill contained a number of property tax relief measures, including:

- Elimination of the implicit price deflator annual increase for the state general property tax levy, effectively freezing it at the payable 2018 level for many property classes;
- Exempting the first \$100,000 of each commercial-industrial parcel's tax capacity from the state general property tax levy;
- Expanding eligibility for homestead or agricultural property classification exemptions for certain types of resort and conservation property for general property taxes; and
- Increasing the minimum value for a storage shed, deck, or similar structure on a leased mobile home to be considered taxable from \$1,000 to \$10,000.

Local Government Aid – The annual appropriation for Local Government Aid (LGA) for cities was increased \$15.0 million to \$534.4 million for aid payable in 2018 and thereafter, and the LGA payment schedule was accelerated for fiscal 2019 only. Several corrections were also made to the city LGA formula calculation, and a sparsity adjustment was incorporated for certain medium and small cities beginning in 2018.

Minnesota Investment Fund – The omnibus jobs and economic growth bill appropriates \$12.5 million for each year of the biennium for the Minnesota Investment Fund, which is available for municipalities to provide loans to assist with the expansion of local businesses.

Electronic Funds Transfers – Effective August 1, 2017, home rule charter cities of the second, third, or fourth class are added to the list of local government entities allowed to pay certain claims using electronic funds transfers. To be eligible, local governments must enact specified policy controls governing the initiation, authorization, and documentation of electronic funds transfers.

Claims Declaration – The requirement to obtain a specific form of written claim declaration was also repealed based on the understanding that by making the claim, the party making the claim is declaring that the claim is just and correct and has not been paid previously.

City E-mail Address Required to Receive State Aid – Effective for state aids payable in 2018 and thereafter, cities will be required to register an official e-mail address with the Commissioner of the state Department of Revenue in order to receive state aid payments.

Workforce Housing Tax Increment Financing – The omnibus tax bill created a new authorized use of tax increment financing (TIF), for workforce housing in cities located outside of the statutorily defined metropolitan area that meet certain criteria.

Tax Increment Financing Interfund Loans – Interfund loan provisions for TIF were amended to make it easier for cities and development authorities to make and document interfund loans. Loans may now be made or documented up to 60 days after the actual transfer or expenditure occurs. Interfund loan resolutions may now be passed prior to the final approval of the related TIF plan. Loan terms may be amended after the loan has been made if the TIF district has not been decertified.

Public Debt – The Legislature passed several amendments to statutes governing public debt that took effect on July 1, 2017, including:

- Allowing both home rule charter and statutory cities to issue 20-year capital notes for projects to eliminate R-22 Freon-based refrigerant;
- Increasing the maximum dollar limit on Housing and Redevelopment Authority general obligation bond issues from \$3 million to \$5 million; and
- Modifying the requirements for street reconstruction bonds to be approved by a two-thirds majority of the governing body rather than requiring unanimous approval.

Local Housing Trust Funds – The omnibus jobs and economic growth appropriations bill established authority for cities to create a local housing trust fund by ordinance, or to participate in a joint powers agreement to establish a regional housing trust fund. The funds, which may be financed from sources such as local government appropriations or housing and redevelopment authority levies, may be used for grants or loans for development, rehabilitation, financing of housing to match federal or state or private funds for housing, down payment assistance, rental assistance, or homebuyer counseling.

Long-Term Equity Investment Authority – Effective July 1, 2017, cities with a population of more than 100,000 or those that had their most recently issued general obligation bonds rated in the highest category, are authorized to invest in an expanded list of authorized investments that includes certain equity-based investments. The amount invested in equity-based investments cannot exceed 15 percent of the sum of a city's assigned cash, cash equivalents, deposits, and investments. Before investing in the expanded list of authorized investments, the governing body of the municipality must adopt a resolution acknowledging the risks assumed.

Border-to-Border Broadband Grants – The Legislature appropriated \$20 million in fiscal 2018 for the Border-to-Border Broadband Grant Program. The grants, available through the Office of Broadband Development in the Department of Employment and Economic Development, provide funding to help communities meet state goals for the development of state-wide, high-speed broadband access, focusing on areas currently considered to be underserved or with a high concentration of low-income households.

Elections – An omnibus elections law was passed making several modifications to election administration, including: requiring special elections conducted by local governments be held on one of five uniform election dates, clarifying the timeline for municipalities to change from odd to even-year election cycles or vice-versa, allowing municipalities to canvass the results of a primary election on the second or third day after the primary, and appropriating \$7 million for grants to replace aging election equipment or purchase electronic poll books.

Workers' Compensation and PERA Retirement Benefits – A statutory change was adopted based on the results of recent court rulings that Public Employees Retirement Association (PERA) retirement benefits should not be offset against workers' compensation permanent total disability benefits. Under the new law, claimants would receive all past and future permanent and total disability benefits without a PERA retirement offset.

Notice of Proposed Ordinances – A new statute was created requiring cities to provide a 10-day notice prior to a scheduled final vote on most new proposed ordinances or amendments to ordinances, and specifying the various acceptable means of providing the required notification.

State Building Code Applicability – Construction, additions, and alterations to places of public accommodation; defined as publicly or privately-owned facilities designed for occupancy by 200 or more people as a sports or entertainment arena, stadium, theater, community or convention hall, special event center, indoor amusement facility or water park, or indoor swimming pool; must comply with the state building code.

Sunday Liquor Sales – Minnesota Statutes were amended to allow for the sale of intoxicating liquor on Sundays between the hours of 11:00 a.m. and 6:00 p.m. by off-sale licensees, effective July 1, 2017.

REAL ID Act – Minnesota Statutes were amended to make the state compliant with federal REAL ID Act requirements, which will change identity verification and security related to state-issued identification cards and driver's licenses.

ACCOUNTING AND AUDITING UPDATES

GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions

GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*, establishes new accounting and financial reporting requirements for governments whose employees are provided with other post-employment benefits (OPEB), as well as for certain nonemployer governments that have a legal obligation to provide financial support for OPEB provided to the employees of other entities. This statement replaces the requirements of GASB Statement Nos. 45 and 57.

This statement establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources, and expense/expenditures. Similar to changes implemented for pensions, this statement requires the liability of employer and nonemployer contributing entities to employees for defined benefit OPEB (net OPEB liability) to be measured as the portion of the present value of projected benefit payments to be provided to current active and inactive employees that is attributed to those employees' past periods of service (total OPEB liability), less the amount of the OPEB plan's fiduciary net position. Note disclosure and RSI requirements about defined benefit OPEB also are addressed.

The requirements for this statement are effective for fiscal years beginning after June 15, 2017. Earlier application is encouraged.

GASB Statement No. 83, Certain Asset Retirement Obligations

This statement addresses accounting and financial reporting for certain asset retirement obligations (ARO), which are legally enforceable liabilities associated with the retirement of a tangible capital asset.

This statement establishes criteria for determining the timing and pattern of recognition of a liability and a corresponding deferred outflow of resources for ARO. A government that has legal obligations to perform future asset retirement activities related to its tangible capital assets should recognize a liability when it is both incurred and reasonably estimable. The measurement of an ARO is required to be based on the best estimate of the current value of outlays expected to be incurred, and a deferred outflow of resources associated with an ARO is required to be measured at the amount of the corresponding liability upon initial measurement.

This statement requires the current value of a government's AROs to be adjusted for the effects of general inflation or deflation at least annually, and a government to evaluate all relevant factors at least annually to determine whether the effects of one or more of the factors are expected to significantly change the estimated asset retirement outlays. A government should remeasure an ARO only when the result of the evaluation indicates there is a significant change in the estimated outlays. Deferred outflows of resources should be reduced and recognized as outflows of resources in a systematic and rational manner over the estimated useful life of the tangible capital asset.

If a government owns a minority interest in a jointly owned tangible asset where a nongovernmental entity is the majority owner or has operational responsibility for the jointly owned asset, the government's minority share of an ARO should be reported using the measurement produced by the nongovernmental majority owner or the nongovernmental minority owner that has operational responsibility, without adjustment to conform to the liability measurement and recognition requirements of this statement.

The statement also requires disclosures of any funding or financial assurance requirements a government has related to the performance of asset retirement activities, along with any assets restricted for the payment of the government's AROs. This statement also requires disclosure of information about the nature of a government's AROs, the methods and assumptions used for the estimates of the liabilities, and the estimated remaining useful life of the associated tangible capital assets. If an ARO (or portions thereof) has been incurred by a government but is not yet recognized because it is not reasonably estimable, the government is required to disclose that fact and the reasons therefor. This statement requires similar disclosures for a government's minority shares of AROs.

The requirements of this statement are effective for reporting periods beginning after June 15, 2018. Earlier application is encouraged.

GASB Statement No. 84, *Fiduciary Activities*

This statement establishes criteria for identifying fiduciary activities of all state and local governments. The focus of the criteria generally is on (1) whether a government is controlling the assets of the fiduciary activity and (2) the beneficiaries with whom a fiduciary relationship exists. Separate criteria are included to identify fiduciary component units and post-employment benefit arrangements that are fiduciary activities.

An activity meeting the criteria should be reported in a fiduciary fund in the basic financial statements, which should present a statement of fiduciary net position and a statement of changes in fiduciary net position. This statement describes four fiduciary funds that should be reported, if applicable: (1) pension (and other employee benefit) trust funds, (2) investment trust funds, (3) private-purpose trust funds, and (4) custodial funds. Custodial funds generally should report fiduciary activities that are not held in a trust or equivalent arrangement that meets specific criteria.

A fiduciary component unit, when reported in the fiduciary fund financial statements of a primary government, should combine its information with its component units that are fiduciary component units and aggregate that combined information with the primary government's fiduciary funds.

This statement also provides for recognition of a liability to the beneficiaries in a fiduciary fund when an event has occurred that compels the government to disburse fiduciary resources, defined as when a demand for the resources has been made or when no further action, approval, or condition is required to be taken or met by the beneficiary to release the assets.

The requirements of this statement are effective for reporting periods beginning after December 15, 2018. Earlier application is encouraged.

GASB Statement No. 85, *Omnibus 2017*

The objective of this statement is to address issues that have been identified during implementation and application of certain GASB statements. The statement addresses a variety of topics, including issues related to blending component units, goodwill, fair value measurement and application, and post-employment benefits (pensions and OPEB). The statement is meant to enhance consistency in the application of recent accounting and financial reporting standards. The requirements of this statement are effective for reporting periods beginning after June 15, 2017.

GASB Statement No. 86, *Certain Debt Extinguishment Issues*

Current GASB guidance requires that debt be considered defeased in substance when the debtor irrevocably places cash or other monetary assets acquired with refunding debt proceeds in a trust to be used solely for satisfying scheduled payments of both principal and interest of the defeased debt. This new standard establishes essentially the same requirements for when a government places cash and other monetary assets acquired with only existing resources in an irrevocable trust to extinguish the debt.

The primary objective of this statement is to improve consistency in accounting and financial reporting for in-substance defeasance of debt by providing guidance for transactions in which cash and other monetary assets acquired with only existing resources—resources other than the proceeds of refunding debt—are placed in an irrevocable trust for the sole purpose of extinguishing debt. This statement also improves accounting and financial reporting for prepaid insurance on debt that is extinguished and notes to financial statements for debt that is defeased in substance. The requirements of this statement are effective for reporting periods beginning after June 15, 2017.

GASB Statement No. 87, *Leases*

A lease is a contract that transfers control of the right to use another entity's nonfinancial asset as specified in the contract for a period of time in an exchange or exchange-like transaction. Examples of nonfinancial assets include buildings, land, vehicles, and equipment. Any contract that meets this definition should be accounted for under the leases guidance, unless specifically excluded in this statement.

Governments enter into leases for many types of assets. Under the previous guidance, leases were classified as either capital or operating depending on whether the lease met any of four tests. In many cases, the previous guidance resulted in reporting lease transactions differently than similar nonlease financing transactions.

The goal of this statement is to better meet the information needs of users by improving accounting and financial reporting for leases by governments. It establishes a single model for lease accounting based on the principle that leases are financings of the right to use an underlying asset. This statement increases the usefulness of financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract.

Under this statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities.

To reduce the cost of implementation, this statement includes an exception for short-term leases, defined as a lease that, at the commencement of the lease term, has a maximum possible term under the lease contract of 12 months (or less), including any options to extend, regardless of their probability of being exercised. Lessees and lessors should recognize short-term lease payments as outflows of resources or inflows of resources, respectively, based on the payment provisions of the lease contract. The requirements of this statement are effective for reporting periods beginning after December 15, 2019.